



SERVICES MATRIX

Global Business Strategy & Holdings

Your trusted partner in Strategy, Risk, Governance, Capacity
Building & ESG Transformation.



GBSH Consult Group: Our Services

**Trusted by governments, institutions,
and Fortune 500s globally.**

GBSH Consult Group is a boutique advisory firm helping global institutions navigate complexity. From strategy to sustainability, we partner with governments and Fortune 500s to deliver insight-driven, future-ready solutions.

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- Washington D.C.
- London
- Johannesburg
- Cape Town
- Nairobi
- Dubai
- Lagos
- Freetown
- Kuala Lumpur





Executive Summary & Index

Strategic services built for institutional impact.

GBSH Consult Group delivers tailored advisory solutions to governments, development institutions, corporates, and multinationals across the globe. With expertise spanning lifecycle management, global strategy, transformation, and operational execution, our offering is designed to help clients lead confidently through complexity, disruption, and growth.

We work at the intersection of policy, innovation, and execution - shaping bold futures through deep research, strong partnerships, and hands-on implementation.

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01. STRATEGY CONSULTING

Helping governments and global corporations design future-proof solutions.

Strategic Foresight

Scenario planning, future trends analysis, and long-term risk mitigation.

Market Entry Strategy

Research, planning, and execution for new market expansions.

Policy & Regulatory Advisory

Guidance on compliance, lobbying, and legislative insight.

Public–Private Partnership Design

Structuring and advisory services for PPP implementation.



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02. RISK AND GOVERNANCE

Shaping resilient organizations through frameworks and risk intelligence.

Enterprise Risk Management

Custom ERM frameworks aligned to ISO 31000.

ESG Risk Advisory

Integrating ESG risk into strategy, operations, and reporting.

Corporate Governance

Board structuring, audits, and corporate governance reviews.

Regulatory Readiness

Ensuring compliance with evolving global regulatory landscapes.



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03. CAPACITY BUILDING & LEADERSHIP

Empowering individuals and institutions to lead in complex environments.

Executive Training & Masterclasses

Bespoke C-suite and board-level programs.

Government Capacity Building

Institution-strengthening programs for public sector transformation.

Leadership Coaching

One-on-one and group coaching for senior executives.

Academy Programs

Sector-specific, accredited training through the GBSH Academy



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04. ESG & SUSTAINABILITY PROGRAMS

Driving transformation through purpose-led performance.

ESG Strategy & Disclosure

Sustainability strategy, frameworks, and reporting (GRI, SASB, TCFD).

Green Economy Advisory

Innovation and investment insights into renewable, circular, and sustainable sectors.

SDG Alignment

Mapping organizational performance to the UN Sustainable Development Goals.

Impact Measurement

Defining KPIs and frameworks to track ESG progress and ROI.



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05. RESEARCH & THOUGHT LEADERSHIP

Data-driven insights from the frontlines of change.

Policy White Papers

High-impact, evidence-based publications for governments and corporates.

Market & Sector Research

Quantitative and qualitative insights into emerging industries.

Bespoke Intelligence Reports

Confidential research tailored to leadership decision-making.

Event & Forum Moderation

Expert facilitation of global dialogues, roundtables, and summits.



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06. LIFE CYCLE MANAGEMENT

Strategic support across the full product and service life span.

Concept to Launch

We guide the development of product and service strategies, roadmaps, and proof-of-concept initiatives.

Engineering & Execution

Our teams manage design, development, and delivery with precision and agility.

Market Rollout & Go-to-Market

We support launches with coordinated product marketing, channel planning, and rollout execution.

Ongoing Optimization

We offer post-launch service management, infrastructure upgrades, and continuous performance improvement.



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07. PRODUCT DEVELOPMENT

Turning ideas into market-ready products with strategic precision.

Strategy & Business Case

We help define product visions, validate market needs, and build strong business cases.

Roadmapping & Planning

We align stakeholder priorities into clear development roadmaps and delivery timelines.

Co-Creation & Development

Our cross-functional teams collaborate with clients through JAD sessions, prototyping, and iterative builds.

Launch & Commercialisation

We manage product rollout, partner enablement, and go-to-market activation for maximum impact.



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08. IMPLEMENTATION AND DEPLOYMENT

Seamless execution of complex programs, systems, and infrastructures.

Service & Market Deployment

We oversee the rollout of new services and guide strategic market entries with precision.

Infrastructure Implementation

From networks to platforms, we deploy technology infrastructure at scale and speed.

Systems Integration

We align legacy and modern systems through custom integration and data orchestration.

Program & Project Management

Our certified teams ensure on-time, on-budget delivery with full accountability.



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09. GLOBAL INTEL SCOPE

Strategic foresight for a fast-moving global landscape.

Thought Leadership & Strategy

We shape policy and strategic direction through cutting-edge insights and executive advisory.

International Trade & Partnerships

We enable cross-border collaboration, investment flows, and diplomatic engagement.

Economic Policy & Business Planning

We support governments and institutions with actionable economic frameworks and growth roadmaps.

Unified Global Branding

We align messaging, positioning, and presence to elevate your brand on the world stage.



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10. PROJECT BASED CONTRACTING

Flexible leadership solutions to drive project success.

Project Leadership & Turnaround

We step in with senior expertise to realign, accelerate, or rescue mission-critical projects.

Staff Augmentation

We strengthen your teams with top-tier talent to deliver specialized capabilities and scale execution.

Outcome-Driven Delivery

We focus on measurable impact, aligning project goals with strategic business outcomes.

Short-Term & Scalable Engagements

Our agile contracting model ensures the right support at the right time—without long-term overheads.



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11. SMME, ESD SERVICES, ECONOMIC DEVELOPMENT & TRANSFORMATION

Flexible leadership solutions to drive project success.

Enterprise & Supplier Development (ESD)

We design and implement ESD programs that unlock value for both corporates and SMMEs, driving supplier competitiveness and sustainability.

SMME Enablement

From incubation to scaling, we provide tools, training, and access to markets and finance for high-potential small and medium enterprises.

Economic Development Strategy

We craft inclusive development frameworks that align with national priorities and unlock economic participation at all levels.

Transformation & Policy Advisory

We support clients in navigating and implementing B-BBEE, equity, and inclusion policies that drive meaningful, measurable change.



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12. OPERATIONAL & FUTURE WORKFORCE OPTIMISATION SERVICES

Streamlining operations while preparing your teams for tomorrow.

Process & Performance Optimization

We analyse and redesign operational workflows to eliminate inefficiencies, reduce costs, and drive high-performance execution.

Workforce Transformation

We help clients transition to agile, future-ready teams through reskilling, talent mapping, and digital capability building.

Technology Enablement

We implement tools, platforms, and automation solutions that unlock productivity and foster innovation across business functions.

Organizational Design & Change Management

We align structure with strategy, ensuring your people, processes, and culture are primed for scalable, sustainable growth.



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13. MERGERS & ACQUISITIONS, VALUATIONS & DUE DILIGENCE, FINANCIAL MODELLING & CAPITAL RAISING SERVICES

Maximizing deal value through strategy, precision, and insight.

M&A Strategy & Execution

We guide clients through every stage of mergers, acquisitions, and divestitures with strategic advisory and seamless integration planning.

Valuation & Due Diligence

Our experts conduct rigorous financial, operational, and legal due diligence to uncover risks and accurately assess deal value.

Financial Modelling

We build robust financial models to simulate scenarios, test assumptions, and support data-driven decision-making.

Capital Raising Advisory

We assist in structuring and sourcing debt or equity capital, aligning investor fit with your strategic and financial goals.



Let's Build the Future Together

Whether you're planning a transformation, entering a new market, or navigating complex regulation, GBSH is your strategic partner.

Get in touch with our advisory team today.

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